



## 8.45%: not an illustrated rate – that's an average return

One of the hottest topics in the industry are the rates used for illustrating a product proposal.

We think that's the wrong thing to focus on – aren't average returns more important?

From November 2007 through December 2018 our Eclipse Indexed Universal Life (IUL) averaged annual returns of 8.45 percent.

If you focus on the long-term financial welfare of your clients, make sure you call Securian Financial for your next case. Because an illustration doesn't pay benefits – policies do.



## Get the tools you need

Our sales team is here to help you close your next sale and build a great client relationship for years to come. Call us today!

## Contact us

1.877.888.0166